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# General Fund Revenues

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# GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2021 Actual	FY 2022 Adopted	FY 2022 Year-End Projection	FY 2023 Adopted
<b>GENERAL PROPERTY TAXES</b>				
<b>Real Property Taxes</b>				
Current	243,541,103	251,598,600	253,500,000	275,137,300
Delinquent	5,492,513	4,415,000	5,450,000	5,450,000
Interest	459,607	345,000	440,000	440,000
Real Estate Tax Refunds	0	-10,000	-10,000	-10,000
<b>Subtotal - Real Property Taxes</b>	<b>249,493,223</b>	<b>256,348,600</b>	<b>259,380,000</b>	<b>281,017,300</b>
<b>Downtown Improvement District</b>				
Current, Delinquent, and Interest	2,653,212	2,180,900	2,180,900	2,230,000
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	11,385,845	10,858,000	11,305,000	11,308,000
<b>Total All Real Property Taxes</b>	<b>263,532,280</b>	<b>269,387,500</b>	<b>272,865,900</b>	<b>294,555,300</b>
<b>Personal Property</b>				
Current	38,332,607	37,720,000	45,300,000	39,959,000
Delinquent	12,807,417	9,200,000	12,800,000	13,730,000
Interest	713,282	460,000	680,000	770,000
Personal Property Tax Refund	-140	-200,000	-200,000	-200,000
<b>Subtotal - Personal Property</b>	<b>51,853,166</b>	<b>47,180,000</b>	<b>58,580,000</b>	<b>54,259,000</b>
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	41,666	38,000	41,700	41,000
<b>Total All Personal Property Taxes</b>	<b>51,894,832</b>	<b>47,218,000</b>	<b>58,621,700</b>	<b>54,300,000</b>
<b>Mobile Home</b>				
Current, Delinquent, and Interest	14,950	16,500	14,500	14,500
<b>Machinery and Tools</b>				
Current	5,702,182	6,145,000	5,800,000	6,145,000
Delinquent	107,861	100,000	200,000	100,000
Interest	4,483	4,000	4,000	4,000
<b>Subtotal - Machinery and Tools</b>	<b>5,814,526</b>	<b>6,249,000</b>	<b>6,004,000</b>	<b>6,249,000</b>
<b>Total General Property Taxes</b>	<b>321,256,588</b>	<b>322,871,000</b>	<b>337,506,100</b>	<b>355,118,800</b>
<b>OTHER LOCAL TAXES</b>				
<b>Sales and Use</b>	39,525,254	38,270,000	42,500,000	43,106,200
<b>Utility Taxes</b>				
Water	6,034,745	5,605,000	5,700,000	5,778,000
Electric	12,173,118	12,322,000	12,200,000	12,440,000
Gas	2,431,338	2,677,000	2,677,000	2,746,000

<b>Revenue Source</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Adopted</b>	<b>FY 2022 Year-End Projection</b>	<b>FY 2023 Adopted</b>
Communications Sales Tax	12,549,482	13,210,000	12,000,000	11,500,000
<b>Business Taxes</b>				
Other Local Tax Refunds	6,526	-42,000	-42,000	-42,000
Business License	31,619,828	29,000,000	30,000,000	30,332,000
Franchise	219,789	280,000	200,000	190,000
Bank Franchise	2,533,519	2,300,000	2,300,000	2,300,000
<b>Licenses and Decals</b>				
Motor Vehicle <sup>1</sup>	5,039,466	4,967,000	2,700,000	3,617,000
Boats	121,984	115,000	115,000	122,000
<b>Other Taxes</b>				
Recordation	3,750,572	3,000,000	4,000,000	3,000,000
Cigarette	7,374,123	7,557,000	6,800,000	6,777,000
Admissions	1,171,064	2,500,000	3,000,000	3,500,000
Hotel/Motel Room	6,681,152	6,279,000	8,687,000	8,810,270
Hotel (flat tax per room night)	2,936,783	2,904,000	3,127,000	3,316,920
Food and Beverage	30,740,986	30,547,000	34,000,000	34,317,635
Estate Probate	42,648	45,000	45,000	45,000
Short-term Rental	89,795	110,000	110,000	110,000
<b>Total Other Local Taxes</b>	<b>165,042,172</b>	<b>161,646,000</b>	<b>170,119,000</b>	<b>171,966,025</b>
<b>PERMITS, FEES AND LICENSES</b>				
Animal License	41,368	50,000	40,000	50,000
Burglar Alarm License	1,390	2,000	1,500	2,000
Building Permit	756,174	925,000	925,000	984,000
Electrical Permit	268,781	270,000	250,000	280,000
Plumbing Permit	259,938	225,000	200,000	250,000
Plan Review Fee	80,148	70,000	70,000	85,000
Mechanical Code Inspection Fee	239,510	210,000	125,000	220,000
Elevator Inspection Fee	43,857	40,000	35,000	40,000
Permit Application Fee	144,206	150,000	140,000	160,000
Wetland Permit	8,160	6,000	6,000	6,000
Zoning Fees	261,422	315,000	250,000	325,000
Driveway Permit	28,315	30,000	30,000	31,200
Utility Cut Permit	513,645	486,000	450,000	505,800
Special ROW/ Parking Permit	290,070	268,000	268,000	278,900
Street Construction Permit	500	1,000	1,500	3,000
Fire Permit	206,635	175,000	250,000	250,000
Fire Inspection	69,774	100,000	230,000	200,000

<b>Revenue Source</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Adopted</b>	<b>FY 2022 Year-End Projection</b>	<b>FY 2023 Adopted</b>
Precious Metal Dealer Permit	8,075	8,000	8,000	8,000
Excessive Size and Weight Permit	242,370	244,000	220,000	254,000
Taxi Operator Permit	11,730	10,000	10,000	10,000
Foot Race/Bicycle Race Permit	0	500	0	500
Registration Vacant Buildings Fee	10,675	15,000	9,000	15,000
Transfer Fees	6,951	6,000	7,000	6,000
Permits - Other	1,388	1,500	1,500	1,500
<b>Total Permits and Fees</b>	<b>3,495,082</b>	<b>3,608,000</b>	<b>3,527,500</b>	<b>3,965,900</b>
<b>FINES AND FORFEITURES</b>				
Fines and Forfeitures	406,646	595,000	540,000	625,000
Fines - Red Light Cameras	535,939	575,000	620,000	620,000
Fees - Returned Checks	10,225	9,000	10,000	9,000
Excess Weight Penalties	0	1,000	0	1,000
Fines - False Alarm	25,070	38,000	60,000	60,000
Fines - Short-term Rental	0	0	3,000	25,000
<b>Total Fines and Forfeitures</b>	<b>977,880</b>	<b>1,218,000</b>	<b>1,233,000</b>	<b>1,340,000</b>
<b>USE OF MONEY AND PROPERTY</b>				
Interest on Investments	172,789	906,000	300,000	625,000
Other Interest	44,600	125,000	125,000	75,000
Rent - General Properties	4,431,542	4,332,080	4,332,080	4,804,135
Rent - Cultural Convention Center	5,980	100,000	300,000	450,000
Rent - Chrysler Hall	124,196	225,000	300,000	375,000
Rent - Virginia Stage Company (Wells Theatre)	9,350	18,000	9,000	18,000
Rent - Harrison Opera House	18,148	75,000	25,000	75,000
Rent - Harbor Park-Other	418	155,000	155,000	185,000
Rent - Special Programs	933	50,000	15,000	15,000
Sale of Salvage Materials	15,394	2,000	15,000	2,000
Sale of Fixed Assets	162,533	115,000	150,000	115,000
Rent - Equipment	11,650	73,685	73,685	73,685
Ticket System- Cultural Center	0	550,000	550,000	650,000
Rent - Picnic Shelters	13,160	0	10,000	18,300
Commissions - Jail Telephone	949,830	840,000	1,200,000	1,200,000
Commissions - Other	49,845	40,000	40,000	53,500
Advertising	0	1,000	1,000	20,000
Rent - Selden	51,952	64,000	64,000	109,000
Rent - Slover	-3,041	40,000	10,000	150,000
<b>Total Use of Money and Property</b>	<b>6,059,279</b>	<b>7,711,765</b>	<b>7,674,765</b>	<b>9,013,620</b>

<b>Revenue Source</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Adopted</b>	<b>FY 2022 Year-End Projection</b>	<b>FY 2023 Adopted</b>
<b>CHARGES FOR SERVICES</b>				
Court Costs	48,647	85,000	45,000	70,000
Courthouse Security Assessment	147,253	247,000	130,000	200,000
Courthouse Construction Fee	124,750	180,000	115,000	160,000
DNA Charges	1,744	2,500	2,500	2,500
Fees - High Constable	206,427	420,000	170,000	265,000
Jail Processing Fees	13,902	30,000	16,000	30,000
Fees - Court Officers	16,024	30,000	20,000	30,000
Fees - Excess	22,774	14,000	0	14,000
Fees - City Sheriff	39,616	38,100	38,100	38,100
Detention Home Charge For Ward	419,856	350,000	275,000	350,000
Fees - Jail Booking	28	1,000	3,000	3,000
Miscellaneous School Fees	2,215,906	3,106,000	3,106,000	4,040,000
Paramedical Rescue Service	7,339,004	7,000,000	7,100,000	7,100,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	31,393	40,000	18,000	30,000
Police Records And Reports	194,951	170,000	120,000	170,000
Public Vehicle Inspection Certification	13,638	20,000	10,000	15,000
Non-Emergency Traffic Escort	18,545	17,000	20,000	20,000
Fees - Library Fines	24,384	20,000	35,000	40,000
Charges - Public Works	347,145	505,000	400,000	505,000
Charges - Materials - Street and Bridges	24,072	491,000	24,000	491,000
Charges-Reprographic Printing	325	10,000	10,000	10,000
Zoo Admission	2,284,432	2,077,000	2,300,000	2,077,000
Charges - Transient Yacht	61,998	110,000	140,000	140,000
Sales Surveys/Blueprints/Maps	41,318	40,000	40,000	40,000
Fees - Tax Abatement	1,050	4,000	1,000	4,000
Recreation/Parks Fees	44,037	44,300	60,000	100,000
Recreation/Parks Classes Fees	13,508	20,700	40,000	55,000
Recreation/Parks Rental Fees	16,185	0	50,000	60,000
Recreation/Parks Camp Wakeup	0	0	80,000	80,000
Cruise Ship Terminal Fees	0	342,000	342,000	1,557,000
Fees - Nauticus Admissions	915,800	1,930,000	1,475,000	1,950,000
Program Fees - NCSB	4,854,133	5,934,968	5,213,000	5,745,131
<b>Total Charges for Services</b>	<b>19,582,845</b>	<b>23,379,568</b>	<b>21,498,600</b>	<b>25,491,731</b>
<b>MISCELLANEOUS REVENUE</b>				
Payments In Lieu Of Taxes	4,846,280	4,818,940	4,818,940	3,810,795

<b>Revenue Source</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Adopted</b>	<b>FY 2022 Year-End Projection</b>	<b>FY 2023 Adopted</b>
Navy PPV Payment	3,172,611	3,167,080	3,445,000	4,127,700
DMV Select Fees	3,767	60,000	45,000	100,000
Administrative Fees - Real Estate Tax	23,941	20,000	25,000	25,000
Administrative Fees - Personal Property Tax	967	3,000	1,000	3,000
Administrative Fees - DMV Stop	603,517	580,000	580,000	580,000
Other Miscellaneous Revenue	375,391	326,250	326,250	266,250
Community Development Fund	545	1,500	1,000	1,000
Proceeds from Sale of Land	15,677,794	0	8,000	314,221
<b>Total Miscellaneous Revenue</b>	<b>24,704,813</b>	<b>8,976,770</b>	<b>9,250,190</b>	<b>9,227,966</b>
<b>RECOVERED COSTS</b>				
Utilities	25,877	28,800	40,000	40,000
Transport of Prisoner	68,685	135,000	70,000	135,000
Nuisance Abatement	369,930	342,000	342,000	342,000
Retirement Bureau	409,023	591,297	591,297	855,045
Insurance	13,415	2,000	2,000	2,000
Benefits Program Administration	0	5,000	5,000	5,000
Miscellaneous Salaries (Police)	425,940	575,000	325,000	400,000
Healthcare Consortium Contribution	143,549	190,000	150,000	190,000
General Overhead - Water Utility Fund	1,807,672	2,246,105	2,246,105	2,274,152
Debt Service Recovery	2,090,950	2,007,984	2,007,984	1,893,454
Telephone Charges	328,355	372,200	372,200	372,200
Public Information	28,532	13,800	18,000	18,750
Recoveries and Rebates	78,747	148,916	431,000	149,150
General Overhead - Wastewater Utility Fund	445,918	600,357	600,357	1,144,279
Information System Support	1,347,160	1,350,000	1,350,000	1,350,000
Jail Meals	71,885	250,000	180,000	250,000
General Overhead - Parking Fund	542,347	588,339	588,339	608,396
General Overhead - Towing Operations	58,831	68,135	68,135	100,526
General Overhead - Storm Water	651,996	636,493	636,493	540,530
General Overhead - Waste Management	1,166,225	1,002,864	1,002,864	1,338,648
General Overhead - Golf	9,000	9,000	9,000	9,000
Contract Revenue - NCSB	25,534	20,000	20,000	40,000
<b>Total Recovered Costs</b>	<b>10,109,571</b>	<b>11,183,290</b>	<b>11,055,774</b>	<b>12,058,130</b>
<b>REVENUES FROM THE COMMONWEALTH</b>				
<b>NON-CATEGORICAL AID</b>				
Taxes - Rolling Stock	184,177	175,000	175,000	180,000
Taxes - Mobile Home Title	0	3,000	3,000	3,000

<b>Revenue Source</b>	<b>FY 2021 Actual</b>	<b>FY 2022 Adopted</b>	<b>FY 2022 Year-End Projection</b>	<b>FY 2023 Adopted</b>
Taxes - Virginia Skill Games	612,432	0	0	0
Taxes - Casino Gaming Revenue <sup>2</sup>	0	0	0	1,500,000
Rental of Passenger Cars	6,353,049	5,500,000	6,500,000	6,900,000
Law Enforcement (HB 599)	12,869,180	12,428,100	12,428,100	12,428,100
Grantor's Tax on Deeds	893,555	800,000	1,000,000	800,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,100	16,871,100
<b>Total Non-Categorical Aid</b>	<b>37,783,449</b>	<b>35,777,200</b>	<b>36,977,200</b>	<b>38,682,200</b>
<b>SHARED EXPENSES</b>				
City Treasurer	564,733	589,900	579,000	610,300
Clerk of the Circuit Court	1,663,447	1,795,000	1,675,000	1,731,600
Commissioner of the Revenue	626,305	694,300	660,000	695,300
Commonwealth Attorney	2,995,588	3,069,600	3,027,000	3,184,300
Registrar/Electoral Board	95,608	139,000	139,000	146,000
Sheriff	16,015,236	16,107,600	17,057,600	17,176,700
<b>Total Shared Expenses</b>	<b>21,960,917</b>	<b>22,395,400</b>	<b>23,137,600</b>	<b>23,544,200</b>
<b>CATEGORICAL AID</b>				
Norfolk Interagency Consortium (NIC)	43,149	60,000	43,000	60,000
Public Assistance Grants	8,840,435	9,932,000	8,700,000	9,600,000
Social Services Administration	23,349,432	25,772,702	23,000,000	26,883,188
State Funds - NCSB	9,224,075	9,425,122	9,425,122	9,179,725
State Sales and Use Tax for Schools	33,836,029	35,712,093	35,712,072	40,242,034
State School Funds	167,408,783	176,528,244	176,528,241	188,213,881
Street and Maintenance	25,698,199	26,076,500	26,138,072	27,235,900
State Library Grant	213,636	212,787	200,894	200,900
Div. of Youth Services Facilities	2,218,250	2,217,000	2,170,000	2,217,000
Shared Expenses - Jail Support	1,608,213	1,940,000	1,750,000	1,940,000
Port Funding	741,993	741,993	513,652	513,700
<b>Total Categorical Aid</b>	<b>273,182,194</b>	<b>288,618,441</b>	<b>284,181,053</b>	<b>306,286,328</b>
<b>REVENUE FROM THE COMMONWEALTH</b>	<b>332,926,560</b>	<b>346,791,041</b>	<b>344,295,853</b>	<b>368,512,728</b>
<b>FEDERAL AID</b>				
Federal School Funds	4,252,933	5,675,000	5,675,000	5,305,000
Federal Funds - NCSB	2,966,951	2,997,256	2,997,256	2,997,256
Juvenile Detention Center (food service)	104,874	70,000	70,000	70,000
Social Security Payments - Prisoners	30,600	48,000	48,000	48,000
Disaster Relief Aid	0	0	0	0
<b>Total Federal Aid</b>	<b>7,355,358</b>	<b>8,790,256</b>	<b>8,790,256</b>	<b>8,420,256</b>



Revenue Source	FY 2021 Actual	FY 2022 Adopted	FY 2022 Year-End Projection	FY 2023 Adopted
<b>OTHER SOURCES AND TRANSFERS IN</b>				
Rollover from Last Year				
Carryforward - General Fund <sup>2</sup>	11,286,000	12,237,000	12,237,000	19,483,577
Carryforward - NCSB Fund Balance <sup>3</sup>	1,000,000	2,000,000	2,000,000	2,000,000
Carryforward - Nauticus Fund Balance	0	0	0	0
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Transfer In from				
Parking Facilities Fund	5,900,000	0	0	0
Tax Increment Financing Fund	4,982,000	5,268,400	5,268,400	5,700,700
Public Amenities Fund	3,500,000	3,500,000	3,500,000	3,500,000
Norfolk Public Schools Reversion Funds	0	0	0	2,556,191
<b>Total Other Sources and Transfers In</b>	<b>36,668,000</b>	<b>33,005,400</b>	<b>33,005,400</b>	<b>43,240,468</b>
<b>General Fund Total</b>	<b>928,178,148</b>	<b>929,181,090</b>	<b>947,956,438</b>	<b>1,008,355,624</b>

<sup>1</sup>The FY 2022 Year-End Projection and FY 2023 Adopted amount for the Motor Vehicle License reflects the proposed ordinance (R-1) in City Council's Formal Session Docket for March 22, 2022 to temporarily exempt every owner of a motor vehicle, motorcycle or motorbike from the city's motor vehicle license fee that would otherwise have been assessed for calendar year 2022, from January 1, 2022 to December 31, 2022.

<sup>2</sup>The FY 2023 Adopted amount for Taxes - Casino Gaming Revenue reflects the anticipated opening of a temporary gambling facility affiliated with the Norfolk resort casino project in calendar year 2023.

<sup>3</sup>The FY 2022 Year-End Projection does not include the additional carryforward of \$11,820,000 appropriated for expenditure in FY 2022 by ordinance 48,460 to amend the FY 2022 operating budget.

<sup>4</sup>Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

Note: FY 2021 amounts are based on figures in the city's FY 2021 Annual Comprehensive Financial Report.

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